



Last Update: 27/12/2018

Input: 6 out of 6 analysts

	FY 17/18A	HY1 17/18A	HY1 18/19A	FY 18/19			FY 19/20	FY 20/21
				Average	High	Low	Average	Average
<b>Group sales</b>	<b>4.175,9</b>	<b>2.056,6</b>	<b>1.982,2</b>	<b>3.945,9</b>	<b>4.077,0</b>	<b>3.808,6</b>	<b>4.044,2</b>	<b>4.157,2</b>
Fresh	3.342,9	1.707,3	1.647,9	3.186,8	3.260,0	3.008,6	3.269,9	3.370,3
Long Fresh	742,8	349,4	334,9	700,2	717,0	681,7	713,7	724,7
<i>Discontinued</i>	<i>90,2</i>	<i>37,9</i>	<i>54,9</i>	<i>117,8</i>	<i>119,0</i>	<i>116,0</i>		
<b>Gross Profit</b>	<b>297,3</b>	<b>145,3</b>	<b>122,0</b>	<b>269,8</b>	<b>294,0</b>	<b>251,4</b>	<b>282,5</b>	<b>293,2</b>
Gross Profit Margin	7,1%	7,1%	6,2%	6,9%	7,5%	6,4%	7,1%	7,2%
<b>Group REBITDA<sup>(1)</sup></b>	<b>140,2</b>	<b>68,3</b>	<b>41,2</b>	<b>86,4</b>	<b>91,9</b>	<b>83,8</b>	<b>108,7</b>	<b>125,0</b>
REBITDA margin	3,4%	3,3%	2,1%	2,3%	2,5%	2,2%	2,7%	3,0%
Fresh	72,2	42,6	21,7	50,1	57,0	35,2	59,1	67,6
Long Fresh	56,7	25,7	20,5	36,5	49,7	28,5	46,6	54,3
<i>Discontinued</i>	<i>11,4</i>	<i>4,9</i>	<i>7,6</i>	<i>20,4</i>	<i>22,0</i>	<i>17,4</i>		
Financial result	-34,9	-18,5	-15,3	-31,2	-29,0	-35,3	-25,5	-23,9
Taxes	-2,1	-7,0	-8,4	0,8	9,5	-9,0	-7,6	-13,6
<b>Net Profit/Loss for the period<sup>(2)</sup></b>	<b>3,4</b>	<b>12,4</b>	<b>-113,0</b>	<b>-15,7</b>	<b>-1,0</b>	<b>-29,1</b>	<b>14,9</b>	<b>28,1</b>
EPS <sup>(3)</sup>	0,08	0,3	-2,6	-0,6	0,0	-0,7	0,3	0,6
CAPEX	-71,8	-34,7	-40,2	56,7	68,0	46,0	55,7	56,8
Net financial debt <sup>(4)</sup>	419,1	346,5	517,4	306,8	431,6	256,0	280,2	246,8
DPS (in €/share)	0,20			0,12	0,22	0,00	0,21	0,21

<sup>(1)</sup> on a continued basis

<sup>(2)</sup> including profit/loss for the period from discontinued operations

<sup>(3)</sup> Basic and Diluted EPS are the same

<sup>(4)</sup> Leverage is calculated based on a NFD continuing + NFD discontinued

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