

CONSENSUS	FY 22/23a	FY 23/24e	FY 24/25e	FY 25/26e
<b>in mio EUR</b>				
<b>P&amp;L - Key Financials (in EUR million)</b>				
Fresh Sales (reported)	3814,5	4073,0	4266,4	4467,0
<i>Fresh Sales Growth</i>	5,7%	6,8%	4,7%	4,7%
Fresh Adjusted EBITDA (Post IFRS 16)	95,1	100,7	108,9	116,8
Fresh Adjusted EBITDA Margin	2,5%	2,5%	2,6%	2,6%
<i>Fresh Adjusted EBITDA Margin Growth (YoY)</i>	-6,7%	5,9%	8,1%	7,3%
Long Fresh Sales (reported)	875,6	977,4	1016,5	1056,1
<i>Long Fresh Sales Growth</i>	10,4%	11,6%	4,0%	3,9%
Long Fresh Adjusted EBITDA (Post IFRS 16)	72,3	78,9	82,3	86,1
Long Fresh Adjusted EBITDA Margin	8,3%	8,1%	8,1%	8,2%
<i>Long Fresh Adjusted EBITDA Margin Growth (YoY)</i>	9,9%	9,1%	4,3%	4,7%
<b>Total Sales (reported)</b>	<b>4690,1</b>	<b>5050,4</b>	<b>5282,9</b>	<b>5523,1</b>
<i>Sales Growth</i>	6,6%	7,7%	4,6%	4,5%
Cost of Sales	-4395,4	-4726,0	-4940,9	-5162,7
Gross Profit	294,7	324,4	342,0	360,4
<i>Gross Profit %</i>	6,3%	6,4%	6,5%	6,5%
EBIT	48,7	73,7	83,9	94,4
Net finance expense	-34,4	-52,2	-48,6	-44,9
Profit (loss) before income taxes	14,3	21,5	35,3	49,5
Income tax benefit (expense)	-5	-5,9	-9,4	-13,1
<b>Profit (loss) for the period</b>	<b>9,3</b>	<b>15,5</b>	<b>25,9</b>	<b>36,4</b>
<b>EPS (continuing operations)</b>	<b>0,16</b>	<b>0,30</b>	<b>0,50</b>	<b>0,71</b>
<b>Adjusted EBITDA</b>				
EBIT	48,7	73,7	83,9	94,4
Depreciation & Amortisation	101,4	104,3	105,4	106,6
<b>EBITDA (post IFRS 16)</b>	<b>167,3</b>	<b>178,1</b>	<b>188,6</b>	<b>200,4</b>
<b>EBITDA Margin (post IFRS 16)</b>	<b>3,6%</b>	<b>3,5%</b>	<b>3,6%</b>	<b>3,6%</b>
Adjustments	7,7	3,6	6,1	6,2
IFRS 16 impact	41,292	-42,3	-42,3	-42,3
Divestitures	9,5			
<b>Adj. EBITDA (pre IFRS 16)</b>	<b>126,04</b>	<b>136,9</b>	<b>147,4</b>	<b>159,0</b>
<b>Adj. EBITDA Margin (pre IFRS 16)</b>	<b>2,7%</b>	<b>2,7%</b>	<b>2,8%</b>	<b>2,9%</b>
<b>Leverage</b>				
Net Debt pre ifrs 16*	277,3	242,1	220,6	191,5
<b>Net Debt/ LTM Adjusted EBITDA (pre IFRS 16)</b>	<b>2,2x</b>	<b>1,36x</b>	<b>1,17x</b>	<b>0,96x</b>

Note: 4 out of 6 analysts have submitted their estimates